AEDGE GROUP LIMITED

Business Updates

November 25

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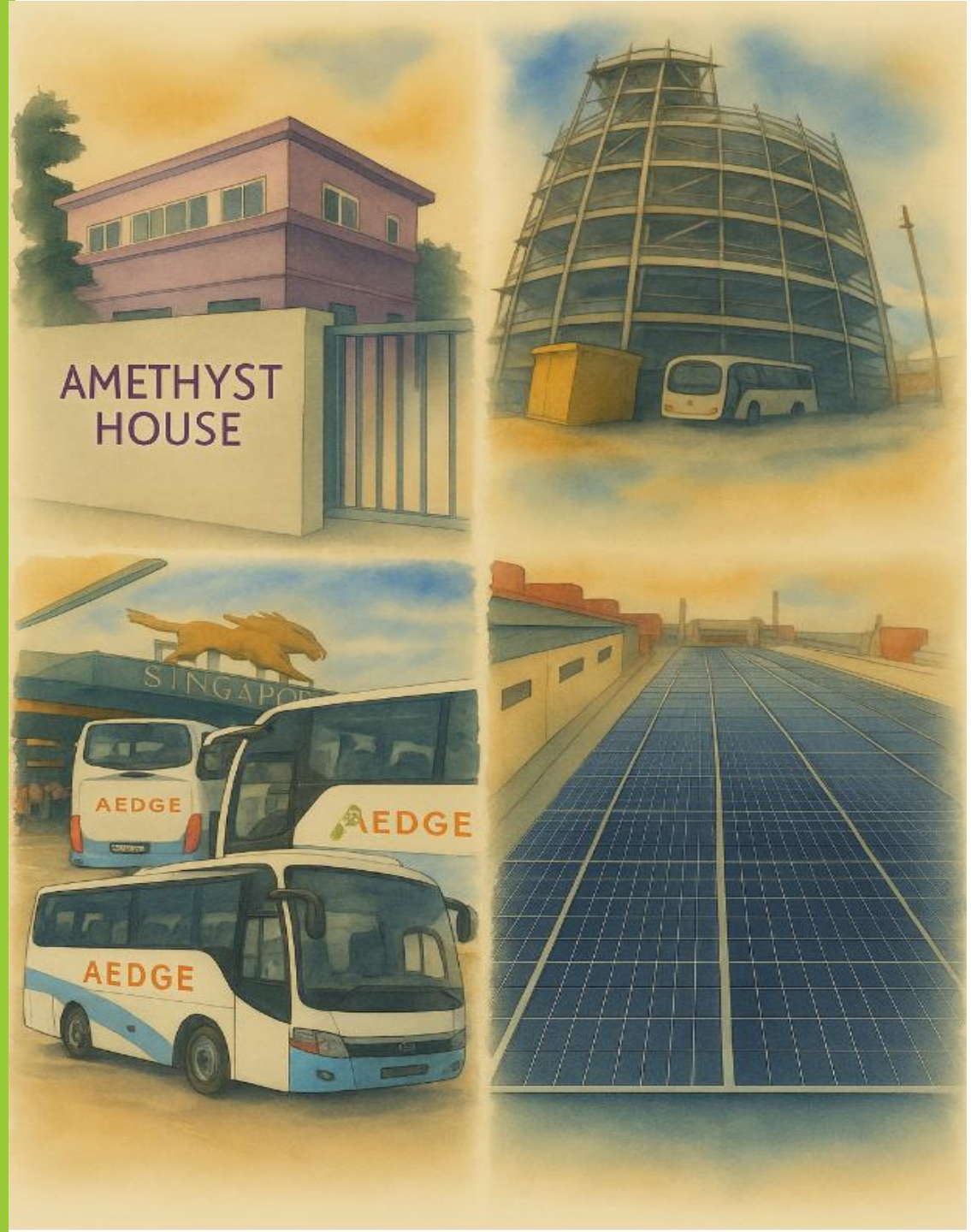

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Corporate Overview

Singapore-based multi-services and investment company with four business segments: Engineering Services, Transport Services, Security and Manpower Services, and Investment Properties

Stock Code

SGX: XVG
$0.260
(as at 12 Nov 2025)

Market Cap

~ S$28.0 million
(as at 12 Nov 2025)

CAGR of Share Price

~5.5% Compound Annual Growth Rate
(since IPO on 14 Dec 2020 up to 12 Nov 2025)

ABOUT US

OUR BUSINESSES

Engineering Services

Provide a suite of services to the O&G, Petrol-chemical, marine and Construction Industries

- Scaffolding Services
- Security and Communication system
- Renewable Energy

Transport Services

A leading Bus Transport Service Provider in Singapore

- Private bus charter services
- School bus services
- Ad-hoc bus services

Security & Manpower Supply

A leading Manpower Provider in Singapore

- Security Guarding services
- Cleaning services
- Manpower services specialising in Aviation, O&G, Logistics and Hospitality sectors

Investment Properties

Leasing of Investment Properties to Generate Rental Income

- Dormitories for workers
- Industrial Workshops and Warehouses

KEY MILESTONES

2004

Aedge saw the need to fill the gap in specialised manpower recruitment space in SG

Launched our Manpower business (Aedge Services)

2006

Expanded into Engineering sub-contract as well as scaffolding business

This creates additional touch-points for clients in our manpower business and vice versa

2011

Launched our transportation services to support our existing clients as well as new ones

Complementing our existing businesses

2012

Expanded our manpower business to encompass security guarding, cleaning services

Obtained specialised license to provide manpower to the aviation industry

2018

Acquired SAE Engineering to expand into scaffolding and security system integration

2020

Successfully listed on SGX

2023

Acquired 9 Tuas South St 11, re-purposed to 299 bed secondary dormitory

2024

Acquired 4 Tuas South St 11, re-purposing to 408 bed secondary dormitory

2025

Exercised Option for 219 Kallang Bahru

Business Updates and Growth Strategies

INVESTMENT PROPERTIES

BUSINESS UPDATES

Amethyst House, the Group's 299-bed dormitory, is operating at full capacity with the premises fully utilised and generating stable rental income.

The Group's second dormitory, Beryl House, with a capacity of 408 beds, is targeted to obtain FEDA approval in Q3 FY2026. Once approval is secured, Beryl House will commence operations and begin contributing to revenue, further strengthening the Group's recurring income stream from property-related assets.

STRATEGY

The Investment Properties Division remains focused on its core strategy of creating value from under-utilised industrial assets, transforming them into income-generating properties that contribute to recurring earnings for the Group.

AMETHYST HOUSE – 9 TUAS SOUTH ST 11	BERYL HOUSE – 4 TUAS SOUTH ST 11	219 Kallang Bahru
100% Occupied and Utilised	Dormitory Renovation in Progress	Acquisition expected to complete on 1st June 2026
299-bed Secondary Dormitory which is FEDA approved following the latest MOM standards. FEDA approval obtained in March 2025	408-bed Secondary Dormitory expected to be completed and Operational in 3QFY2026 Will be fully compliant to the latest FEDA requirements	8 Stories with total GFA of about 6,617.9 square metres on land area of 2,652.1 square metres. Will be exploring Asset Enhancement Initiative upon Completion.

BUSINESS UPDATES & GROWTH STRATEGY

ENGINEERING SERVICES

BUSINESS UPDATES

We are currently building a multidisciplinary team equipped to deliver projects on a full EPC basis — covering engineering design, procurement, and construction. At the same time, we have identified growing demand for energy storage systems (ESS) in both existing and new-build environments, driven by the shift toward cleaner and more resilient energy solutions.

STRATEGY

Total Access Solution for sales, rental and contracts for Process and Construction Industry

Continue to pursue profitable Energy Driving EPC opportunities.

We are now implementing workers tracking on site on real time. We are also working closely with our client to have video analytics system installed in the CCTV surveillance sector with 5G network. We are also making progress to install IoT (internet of things) device for assets tracking. We have implemented of scaffolding inspection system through mobile apps (1st in Singapore to implement digital scaffolding inspection).

To strengthen our position in this sector, we are investing in training and upskilling our existing workforce to take on EPC and operations & maintenance (O&M) roles. This ensures the division can not only execute turnkey energy projects but also provide long-term maintenance support for renewable energy assets.

BUSINESS UPDATES & GROWTH STRATEGY

TRANSPORT SERVICES

BUSINESS UPDATES

Continues to demonstrate stable operational performance and strong client retention, with current bus utilisation at approximately 93%.

The customer base remains resilient, with 58% of clients having partnered with the Group for more than three years, including several relationships exceeding five years. The remaining 42% are newer clients, reflecting ongoing efforts to broaden the customer portfolio and sustain utilisation levels.

Over the past two quarters, the division has secured three new transport contracts — one in Q1 FY2026 and two in Q4 FY2025 — further strengthening recurring revenue streams. In addition, six existing contracts were renewed during the same period (two in Q1 FY2026 and four in Q4 FY2025) with overall improved margins, underscoring successful contract negotiations and operational efficiency.

Looking ahead, the division is actively pursuing the renewal of two additional contracts, with continued focus on maintaining high fleet utilisation and enhancing profitability across its service portfolio.

STRATEGY

Strategically, the division continues to collaborate with partners to win new contracts at higher margins, while maintaining strong service delivery standards to ensure the renewal of existing clients with better profitability. This dual focus on growth and efficiency supports the Group’s long-term objective of enhancing recurring income and asset utilisation.

SECURITY & MANPOWER SERVICES

BUSINESS UPDATES

The Manpower Division continues to register steady growth in workforce deployment, with total manpower strength rising to approximately 400 workers.

All existing contracts are long-term in nature — typically more than one year — providing healthy earnings visibility and operational stability.

Over the past six months, existing clients have expanded their manpower requirements by more than 40%, underscoring confidence in the division's service quality and reliability.

In addition, the division has secured four new clients with long-term contracts across Q4 FY2025 and Q1 FY2026. These new contracts have commenced and are expected to ramp up progressively over the coming months, contributing to recurring revenue growth.

STRATEGY

Strategically, the division is focused on deepening support for existing clients while expanding across sectors where it has established expertise, including the aviation sector (technicians, packers), hospitality sector (room attendants), and logistics sector.

This targeted approach enables the division to capture new opportunities in essential industries while maintaining strong service delivery standards.

Thank You

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